

**COURSE TITLE:**

Improved Patient Care through Lawsuit Protection and Prevention:  
Advanced Lawsuit Protection and Tax Reduction Strategies

**OBJECTIVES:**

1. Maintaining focus on improved patient care rather than lawsuit defense.
2. Structuring practice for lawsuit protection and prevention.
3. Reducing liability insurance costs.
4. Greater understanding of how to apply the principles of risk management.

**COURSE DESCRIPTION:**

This course teaches proven and effective strategies to prevent and protect against lawsuits, allowing dentists the peace of mind necessary to focus on improved patient care. From this presentation, you will learn lawsuit protection, tax reduction, and estate planning strategies most advisors are unaware of including:

Lawsuit Protection

- Sources of lawsuits dentists are exposed to and how to prevent them.
- How you can protect 100% of your professional and personal assets from lawsuits.
- How you should structure your practice
- The advantages and disadvantages of C-Corporations, S-Corporations, LLCs, Trusts, and Limited Partnerships.
- How to protect your practice, property, and personal assets in the event of a judgment in excess of liability insurance or an exclusion in a policy.
- How to avoid the most common asset protection mistakes, such as putting assets into a spouse's name.
- How to avoid the serious problems that can result from operating as a sole proprietor.
- How to minimize vicarious liability for the acts of other professionals and staff.

Tax Reduction and Estate Planning

- How you can legally save up to 40% in income taxes each year.
- How you can eliminate the capital gains tax on the sale of your practice, real estate, or other assets.
- How you can pass assets to heirs tax free.

**SPEAKER BIO:****G. Kent Mangelson, CFP, Author, Senior Advisor**

G. Kent “GK” Mangelson is an expert in the area of lawsuit protection and tax reduction strategies. He has authored and co-authored several publications and training manuals on the subject including *The Advanced Tax and Asset Protection Training Manual* and *The Asset Protection Bible*. As one of the nation’s top asset protection advisors, he has spent over 30 years helping dentists properly structure themselves for lawsuit protection and tax reduction. Mr. Mangelson is a nationally recognized speaker and has trained thousands of dentists at hundreds of conventions, conferences, and seminars across the country.